

54792

DEPT. OF THAMSPORTATION DOCINET SECTION

99 MAY -6 PM 1:07

May 5, 1999

Dorothy Walker Chief, Docket Section U.S. Department of Transportation 400 Seventh Street, S.W., SVC-124 Washington, D.C. 20590

RE: U.S. - China Air Services Locket OST - 99 - 5539 - 4-0

Dear Ms Walker.

I would like to take this opportunity on behalf of the Motorola Communications Enterprise to show support for the Federal Express application for additional route rights to China. Motorola relies on Federal Express for fast, dependable, time-definite express service to and from China and the Asia region on a daily basis.

Motorola has been present in Asia since the early 60's when the company set up distribution in Japan. Today, Motorola employs close to 40,000 Asian people in the region, and has extensive manufacturing, R & D, sales and marketing and service and retail facilities as well as a number of joint ventures and other strategic partnerships in the region. In 1997, revenues from Asia made up 25% of overall Motorola sales.

Granting FedEX the authority to increase its China service will allow Motorola to offer our wide range of quality products and services. Increased sales and services in Asia will mean more U.S. Exports and jobs.

Accordingly, we urge the Department of Transportation to grant FedEx's application. Motorola appreciates the Department's consideration of our views on this very important matter.

Sincerely

Dominic Mazzuca

Transportation Specialist

Motorola Inc.

1500 Gateway Blvd.

Boynton Beach, Fla. 33426-8292 (561) 739-2480 Fax: (561) 739-2590